

Innovation and Grant Manager (IGM) f/m/d

EMBLEM Vacancy No.: 2023-301

(Full-time position)

Duty Station: Heidelberg

Contract Duration: Open-Ended

Commencing Date: latest 01.07.2023

Closing Date for Applications: April 16, 2023

Are you curiosity driven? So are we! If you are looking for a job in an international setting at the interface of fundamental research and commercial applicability with the ability to significantly influence science innovation and ultimately to bring the benefits of research to society in the form of new drugs, therapies and medical devices? Then apply now.

Job Description:

As part of the Business Development Team you will be responsible for:

- advising on and negotiating IP regulations in collaboration and grant agreements;
- negotiating and executing academic and commercial MTA, CDA and service agreements;
- performing market research and value assessment of new technologies and innovation(s);
- scouting for new inventions and technologies.

Qualifications and Experience:

You should have a degree in either medicine or the life sciences (BSc/Diplom/Masters or PhD level), coupled with experience in grant management, business development and/or contract negotiation in the academic sector, technology transfer or a relevant industry (Biotech/Pharma) and have demonstrated effective administrative and organisational skills. Applicants with a Business degree (MBA) or Contract Administrators with at least 5 years' experience in a comparable position are strongly encouraged to apply.

You should be a team player, an excellent oral and written communicator, flexible, diligent, open to new challenges, and enjoy dealing with business professionals and academic scientists within our multinational organisation.

You are pro-active and used to working in a dedicated and target oriented manner, have an eye for detail, and enjoy creative work. Fluency in English is mandatory, knowledge of German and experience working in an international setting are an advantage for this position.

EMBLEM is an inclusive, equal opportunity employer offering attractive conditions and benefits.

To apply please send a detailed CV and Motivation Letter in English together with your degree certificates and letters of reference(s) (Arbeitszeugnisse) quoting reference number “EMBLEM 2023-301” to:

**Personnel Division
EMBLEM Technology Transfer GmbH
Boxberggring 107
69126 Heidelberg, Germany
E-mail: vacancies@embl-em.de**

Background Information:**EMBLEM** (www.embl-em.de)

EMBL Enterprise Management Technology Transfer GmbH (EMBLEM) is an affiliate and the commercial arm of the European Molecular Biology Laboratory (EMBL). EMBLEM identifies, protects and commercialises the intellectual property developed in the EMBL-world, from EMBL-alumni and from non-EMBL third parties. EMBLEM facilitates and accelerates the transfer of innovative technology from basic research to industry by working closely with industrial partners spanning the biotech, pharmaceutical, IT and mechanical/electrical engineering markets to develop new diagnostics, drugs, therapies, machines and devices.

EMBL (www.embl.org)

The European Molecular Biology Laboratory established in 1974, is an intergovernmental basic research institute funded by public research funds from 28 member states, including most of the European Union, Switzerland and Israel, and the associated member, Australia. Research at EMBL is conducted by approximately 110 independent groups covering the spectrum of molecular biology. The Laboratory has six facilities: the main Laboratory in Heidelberg [Germany] and Sites in Hamburg [Germany], Grenoble [France], Rome [Italy], Barcelona [Spain], and Hinxton [UK] housing the European Bioinformatics Institute (EBI). EMBL is international, innovative and interdisciplinary. More than 1,800 employees from 60 nations represent scientific disciplines including biology, physics, chemistry, and computer science. The cornerstones of EMBL's mission are: to perform basic research in molecular biology, to train scientists, students and visitors at all levels, to offer vital services to scientists in the member states, to develop new instruments and methods in the life sciences and technology transfer.